

# Ongoing Training 2nd Quarter 2012

April 12						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

## April

- 2** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 3** 10:30 AM - 12:00 PM Value Selling  
2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop

May 12						
S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

- 9** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 10** 10:30 AM - 12:00 PM Prospects True Intentions  
4:05 PM - 5:30 PM Problem Solving Workshop

June 12						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

- 16** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 17** 10:30 AM - 12:00 PM Goals  
2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop

July 12						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

- 23** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 24** 10:30 AM - 12:00 PM Question Strategies  
4:05 PM - 5:30 PM Problem Solving Workshop
- 30** 4:05 PM - 5:05 PM Problem Solving Conference Call

August 12						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

## May

- 1** 2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop
- 7** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 8** 10:30 AM - 12:00 PM Pain Clinic  
4:05 PM - 5:30 PM Problem Solving Workshop

September 12						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

## May

- 14** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 15** 10:30 AM - 12:00 PM Rapp-ort Clinic  
2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop
- 21** 4:05 PM - 5:05 PM Problem Solving Conference Call
- 22** 10:30 AM - 12:00 PM Value Selling  
4:05 PM - 5:30 PM Problem Solving Workshop

October 12						
S	M	T	W	T	F	S
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

November 12						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

- 28** Closed for Holiday
- 29** 10:30 AM - 12:00 PM Prospects True Intentions  
4:05 PM - 5:30 PM Problem Solving Workshop

December 12						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

## June

- 5** 10:30 AM - 12:00 PM Competitive Selling  
2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop
- 12** 10:30 AM - 12:00 PM Telephone Clinic  
4:05 PM - 5:30 PM Problem Solving Workshop

January 13						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

February 13						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	

- 19** 10:30 AM - 12:00 PM Pain Clinic  
2:30 PM - 3:55 PM Sales Manager's Forum  
4:05 PM - 5:30 PM Problem Solving Workshop
- 26** 10:30 AM - 12:00 PM Goals  
4:05 PM - 5:30 PM Problem Solving Workshop

March 13						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Please Register by 5pm the day before the workshop